News from EPIC...

1·2·1
EPIC•2004

1 Company
2 Integrated Products
1 Great Relationship

iPro representatives returned from EPIC refreshed with exciting news and product program developments and enhancements in all of the Exact family of products.

iPro once again achieved and was honored with the President's Council designation meaning we were one of the top 15 business partners in the world. This award is determined by our sales performance and service commitments to Exact. iPro can continue to leverage the benefits this prestigious designation provides. Also as a result, we will hold a seat on the newly formed product advisory board which will meet quarterly to help steer the product development efforts in directions that meet the needs of our customers and the ever changing market space.

We were further recognized as the 2003 Outstanding Service Provider. This award recognized iPro as having the highest level of customer satisfaction and highest quality of support reporting within the channel. We are most proud of this achievement and will continue to strive for this award.

In related articles, you will see announcements of the long awaited

Progression SQL to Macola ES conversion utility, upcoming enhancements to Progression with the upcoming release of 7.6.300, as well as enhancements to Macola ES and e-Synergy.

As we previously announced, you have your own opportunity to see where Exact and its products are headed when they host the 1st global end-user conference, known as ENGAGE. This event will be held October 3-6 at the Chicago Hilton, Chicago IL.

Pervasive Database Upgrade

As previously announced, Pervasive PSQL 2000i released in 1999 has reached the final phase of its product life cycle and will be phased out June 30, 2004 by Pervasive Software. It is being replaced by Pervasive SQL v8.5.

Exact Software is continuing its commitment to its Progression customers will continue to support customers using Pervasive PSQL 2000i used in conjunction with Progression Series. Exact will continue to support this version of Pervasive through December 31, 2004, an

(see Pervasive next page)

Conversion Utility Released!

The long awaited Progression SQL to Macola ES conversion utility was officially released and provided to all business partners at the EPIC business partner event in March. This tool provides the mechanism for Progression sites who are current with their annual maintenance to move forward to the most advanced version of Macola, taking advantage of the new accounting capabilities and many functional enhancements offered throughout Macola ES.

iPro has wasted no time and is already been working with quite a few of our clients who have been waiting and are already in the conversion and implementation process with them. The goal is to have each of these sites being live as soon as practically possible.

There are some limitations to the conversion utility which may or may not affect your organization and we will work with you to determine if they affect your situation and will put a plan together to overcome any issues.

Things to keep in mind when going to Macola ES:
- Hardware, software and database requirements
- Data conversion
- Installation, set-up and training

We will be happy to help you budget, prepare and perform this upgrade. For more information contact your consultant, Jeff Harris or Jeff DeSchon.

additional 6 months beyond the "sunset" date.

Upgrade pricing is as follows:
- 10 user $700
- 20 user $1,300
- 50 User $2,600

Pervasive SQL v8.5 benefits over prior versions

- V8.5 offers significant performance increases, especially when running large reports, large posting processes and calculation routines such as an MRP regeneration

- New security layer feature. Upcoming releases of Progression will support the enhanced security. In the interim, new upgrades to current (7.6.200x and prior) versions should be installed with the "classic" security model that mimics the security used in PSQL 2000i – which is a selection choice offered during installation.

New add-on functionality also available:

- Full Text Search capability. The full text search product is available as an add-on and **must** be purchased directly from Pervasive.

- Audit Master. Offers file/ field level audit trail capabilities that enables tracking changes to Progression tables beyond the capabilities of the standard Progression audit tracking

At this time, Pervasive SQL v8.5 will only work with Macola Progression version 7.6.200 and higher. Those using earlier versions of Progression will need to update accordingly.

Please contact our office to order your upgrade and to schedule installation services.

Progression 7.6.300 Enhancements

Exact provided iPro information on the latest product enhancements which will be available in the release of 7.6.300 which should be available in about 60 to 90 days. Exact wants to continue to reinforce the value of your maintenance dollars by providing new updates and functional enhancements to the Progression series products. This is in addition to the value of a no incremental fee maintenance migration path to Macola ES for clients running Progression SQL who maintain their annual maintenance contracts with Exact.

Accounts Payable Enhancement

Will now offer a reapply option for credit memos. In current versions, there is no way to remove a credit memo from a voucher and reapply it to another voucher. You also can't remove a credit memo that is open on an account (applied to zero) and apply it to a voucher. Instead you have to cancel the credit memo and re-enter. There are some restrictions and the application will be located under the AP Processing menu.

Order Entry Enhancements (over 25 new enhancements)

- Credit Card Processing – working with GO Software's PC Charge Payment Server, Progression will allow you to accept a (business to business) credit card payment with an order in OE. An additional Exact OE registration byte and third party software will be required at additional expense.
- **NEW** Power Inquiries by Order Number, Customer PO and Ship-t
- **NEW** Power Price Inquiry
- **NEW** Order booking report
- Item location change from OE
- Recalculate order prices during OE

There are more Enhancements in Purchase Order, Payroll, and EDI. Please note that these enhancements are being introduced only in Progression at this time and will be made available in Macola ES as well. Contact your consultant or call our office for details.

e-Synergy Web Shop

On April 1, 2004 Exact announced the addition of Web Shop Online Cataloging and Customer Order Portal to the feature set of its award winning e-Synergy product line. It is designed for clients wishing to add business to business web ordering capabilities.

Web Shop addresses one of the most vital parts of product lifecycle management—the entry, processing and tracking of customer orders via the web.

Web Shop is a direct integration between Exact e-Synergy and Exact Macola ES, enabling catalog information to be made available and synchronized directly from the inventory management module. Orders made in e-Synergy's Web Shop automatically update the Macola ES Order Entry module for immediate processing.

Web Shop allows you create, configure and customize multiple catalogs with an unlimited number of display and navigation options for catalog configuration.

Benefits of Web Shop include:
- Real time order status and access from any remote web location
- Improved efficiency in order processing by offering the ability for you to enable your salesmen or clients to enter their own orders
- Improved customer service with online access to real time order and inventory information